

# DRILLED SHAFT

AUGUST, 1976

*Magazine*



KNOW YOUR DIRECTOR: J.P. SELF

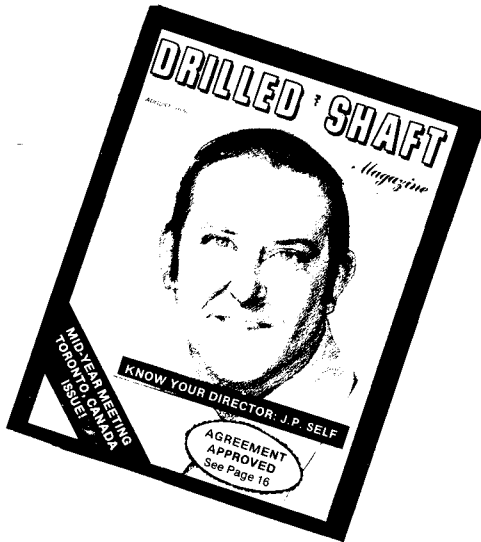
AGREEMENT  
APPROVED  
See Page 16

MID-YEAR MEETING  
TORONTO, CANADA  
ISSUE!

# KNOW YOUR DIRECTOR:

## J. P. SELF

BY STEVEN HURLEY



### J.P. SELF MADE IT THROUGH HARD WORK.

One of the first things they tell you in any journalism class is when you are preparing an autobiography on a person, make sure you interview the person. This is tough to do when you are trying to do a series like "Know Your Director" and you are trying to keep it a surprise from the Director.

The first thing to do following this format is to find a complete authority on the subject. We did. Our authority was Beverly Self, J.P.'s wife.

The interview took place while J.P. and Beverly were in Dallas for a vacation. We met, Beverly and I, at the Chandler's Landing clubhouse located on the eastern shore of Lake Ray Hubbard in Garland, Texas.

After exchanging some pleasantries about the children in the Self family, I posed the bombshell question to Beverly. "What exactly do the initials J.P. stand for?" As soon as Beverly told me, she told me it was the kind of information J.P. really didn't want made public. There really is no problem since J.P. will always be J.P. to his many friends and business associates.

J.P. Self was born in New Boston, Texas, on September 9, 1943. His father died in 1965, but his mother, Ellen, still lives in New Boston. J.P. graduated from Northwestern University in Louis-

iana. In addition, he attended Sam Houston University in Huntsville, Texarkana Junior College and the East Texas State Teachers College. Bigger and better scholarships were the reason J.P. moved from school to school while starring as a field and track man. He was Louisiana State Champion in Field and track. He won the half mile 2 years in the Southern AAU at Tulane University. He entered NIAI nationally and placed 4th and 6th, 2 different years. J.P. also entered the Gulf States Conference 4 years running.

Beverly and J.P. got married June 30, 1959. They have four children including Kenny, 17; Chris, 14; Kerry, 13; and Julie, 11. J.P. served in the U.S. Army stationed in Germany for two years in the medical corps. This was during 1957 and 1958 and just before he got married.

He really started out in his business career teaching school. This lasted for one year, the year after he was discharged from the Army. Just about the time that the decade of the sixties started, J.P. went to work for the Joslyn Manufacturing and Supply Company in Dallas. This company was a dealer for the Hugh B. Williams Company, manufacturers of drilling rigs. At this time, the Williams Company was owned by Hughes Tool Company. In 1962, the Hughes Tool Company acquired

the Joslyn salesmen and this included J.P. Self. Beverly was working at the Joslyn Manufacturing and Supply Company when she met J.P. In 1963, the Hughes Tool Company transferred J.P. Self to Pittsburgh, Pennsylvania, as Eastern Regional Manager of the Digger Sales Division. In 1971, J.P. Self joined the Calweld Company as a dealer. In addition to representing Calweld, J.P. Self & Associates also represent the Atlantic Equipment & Supply Company, Jiffy Products and Kennametal, Inc. J.P. Self sells new and used equipment for the drilled shaft industry.

His wife Beverly says that the combination of hard work and customer service was the instrumental factor in building the J.P. Self & Associates business. J.P. maintains his office in his home in a suburb of Pittsburgh, Pennsylvania. He is Calweld's largest volume distributor of equipment in the continental United States, encompassing the area east of the Mississippi River with the exception of the State of Illinois. He used to represent Calweld as distributor in the eastern half of Canada.

Beverly said that J.P. and she and the kids had motored to Dallas during the month of July for J.P.'s 25th annual class reunion. At the reunion this year, J.P. won another award. He was voted the one who has changed the most in looks in the 25 years. Other than work, J.P.'s interests include golf, tennis, which he is taking up for a second time, fishing, and particularly hunting. This September, J.P. has a fishing expedition slated for the Snake River in Montana. He expects to catch his limit of mountain trout. Having his office in his home is certainly an advantage also. It gives J.P. plenty of time to spend with the boys as all three of them enjoy motorcycling with their dad. One of J.P.'s most humorous stories centers around a

continued story on page 12

## KNOW YOUR DIRECTOR: J.P. SELF

moose hunting expedition, taken in Canada a few years ago. Apparently the hunters were somewhere well north of North Bay Ontario (approximately 125 miles north of Toronto). They were told that the Indian guide that had been assigned to them was the best one in the area. When the moose hunting trip was over, there was no trophy in J.P.'s or his companion's bag. The Indian guide had spent most of the time in the cabin, sacked out. When J.P. got back to home base, he and his hunting companions figured all of their expenses. Counting the moose meat that the guide had given them (enough for one meal) their whole expedition cost approximately \$336 per pound of moose meat.

We asked Beverly how she had first met J.P., back in Dallas in the late fifties. Bev said that at the time J.P. was working at a gas station pumping gas and that her dad had sent her with one of the family cars that Bev's dad wanted to sell to the gas station. J.P. pumped a dollar's worth of gas in the car and asked the young lady's name. Beverly wouldn't tell him. Bev got the car back home and it was sold rather quickly as a result of a want ad in the paper. Bev's dad got so excited about the sale that he decided to sell the second family car and back Beverly went to the gas station for more gas. This time, J.P.'s persistence paid off as he put another dollar's worth of gas in this car, he asked Bev her name again. This time she told him. That was July, 1958. In January, 1959, they were married.

Beverly, whose maiden name was Nevins, was working at the Williams Company in the office. J.P. was teaching school. J.P. quit the school teaching profession and went to work for them. For the first



Featured in this month's KNOW YOUR DIRECTOR Series:  
J. P. SELF

six or seven months he spent in the shop learning the business before hitting the road. At that time, Charles Bothwell was shop foreman. A couple of other shop foremen, Mr. Grady and Mr. Stewart, are also presently in the drill shaft business. The fifth shop foreman for the Hugh B. Williams Company was Dully Harris. The Williams Company, at that time, was making the ADH, the BDH, the MF and the LDH. Beverly recalls that at that time jiffy teeth were selling for about 60 cents each.

J.P. Self is Chairman of the ADSC Membership Committee and

a member of the Board of Directors. He is currently serving his second year on the Board and has one year to go in his present office. In addition to ADSC, he is a member of the National Waterwell Association. For his great accomplishments in the membership area, in 1975 J.P. Self was enrolled in the Hall of Fame of ADSC. Under his chairmanship, a record number of new members were signed to membership in the Association.

We are delighted to salute this fine Director in this series, "Know Your Director" in the Drilled Shaft Magazine.



**DRILL RIGS FOR SALE**

121 Old Oak Road  
McMurray, Pa. 15317

**LDH-50T Williams Digger,**  
1967 model full turntable  
base, DG-6000 rotary table,  
6''x4-1/4'' Kellys - C-180  
Cummins diesel engine, 2  
pairs of jacks, service hoist,  
and Hendrickson 8x4 carrier,  
501 International gasoline  
engine. **\$75,000.00**

**LDH-70T Williams Digger,**  
1967 model full turntable  
base - DG-6000 rotary table,  
6''x4-1/4'' Kellys - C-180  
Cummins diesel - 2 pairs of  
jacks - service hoist -  
Hendrickson 8x4 Carrier, 501  
International gasoline engine.  
**\$80,000.00**

**Calweld 150 CH** equipped  
with 4-71 GMC engine, Hyd.  
slide base, Hyd. crowd, Hyd.  
positioning cylinders, double  
45'' Kellys 10 3/4''x5 1/4''.  
(few hours) **\$45,000.00**

All rigs can be seen in  
Pittsburgh, Pa. or Atlanta Ga.

Other crane attachments  
available upon request

Please Write or Call

*Thank You*

As we  
celebrate our  
20th. year in  
the Drilled  
Shaft Business  
we wish to  
thank everyone  
who has  
supported our  
family business.

Thank You,

J. P. Self, Beverly,  
and Family

121 Old Oak Road  
McMurray, Pennsylvania 15317  
412/941-5489

Continuous service  
to the Industry